



PS Capital Partners, LLC

Investment Strategy: Invest, build and hold small to medium sized, profitable businesses which operate in low to moderate growth market niches.

- Investment Criteria:**
- ❖ Transaction types:
 - Buyout or recapitalization of entrepreneur-led business
 - Divestiture of subsidiary or division from parent company
 - Sale of family-owned business
 - ❖ Transaction size of \$5 to \$25 million
 - ❖ Annual revenue of \$10 to \$50 million
 - ❖ Profitable
 - ❖ Cash flow margin of 10% or greater
 - ❖ Niche market:
 - \$500 million or less in size
 - Low to moderate growth
 - ❖ Manufacturing oriented businesses (non-cyclical) in a variety of industries with particular interest in the following areas:
 - Food processing
 - OEM equipment
 - Consumer products
 - Packaging
 - ❖ Management interested in equity related incentives
 - ❖ Preference for Midwest location
 - ❖ Preference for majority ownership

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